

# ABOUT YOU

## CLIENT DATA FORM

#### **PRIVATE & CONFIDENTIAL**

Client Name/s:
Adviser:
Authorised Representative No:
Meeting Date:
Date Completed:
FSG Version:
Date FSG provided:
Client ID obtained, verified & certified:

#### FOR YOUR INFORMATION

**Privacy Policy:** At Lifespan Financial Planning we recognise that your privacy is very important. Our business is governed by legislation protecting your personal information, including the Privacy Act 1988 and National Privacy Principles established under the Privacy Amendment (Private Sector) Act 2000. We have adopted the Privacy Policy developed by Lifespan Financial Planning a copy of which is on our website or available upon request.

**Important Notice to Clients**: Corporations Law requires that in order to make an investment or insurance recommendation, the adviser must have reasonable grounds for making a recommendation. This means that the adviser must conduct an appropriate investigation as to the investment objectives, financial situation and particular needs of the person concerned. The information requested in this form is necessary to enable a recommendation to be made on a reasonable basis and will be used for that purpose

Lifespan Financial Planning Pty Ltd ABN 23 065 921 735

Australian Financial Services License Number 229892 • Financial Planning Association of Australia Limited – Professional Partner

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## YOUR REASONS FOR SEEKING FINANCIAL ADVICE

Briefly outline your reasons for seeking financial advice.	
What outcomes are you hoping for from our advice?	
Are there any specific concerns or requirements that have prompted you to seek advice?	
Are there any issues that we should take into account that may affect you achieving your goals?	
Have you seen a financial adviser previously? If so, what was your experience?	
What does your future retirement look like to you?	
Additional Comments	

## YOUR GOALS & OBJECTIVES

Your objectives should be:

S – Specific M – Measurable A – Attainable R – Realistic T – Time bound
 Include as much information as you can to assist in developing a solution tailored to your specific objectives. Consider

the priority and an estimated amount required to obtain the objective.

Priority	Objective	Details	Time frame	Amount required
	h money would you like to set be readily available for			
	cies & unplanned expenses?			
Commen	tc			
commen				

## Adviser Notes

## ABOUT YOU

	Client 1	Client 2
Title	□ Mr □ Mrs □ Ms □ Dr □ Prof	□ Mr □ Mrs □ Ms □ Dr □ Prof
	□ Other:	□ Other:
First name		
Middle name		
Surname		
Preferred name		
Date of birth	/ /	/ /
Country of birth		
	□ Married □ De facto □ Single	$\Box$ Married $\Box$ De facto $\Box$ Single
Marital status	□ Separated □ Divorced	□ Separated □ Divorced
	□ Widow □ Other:	□ Widow □ Other:
Resident status		
Gender		
Current health	□ Excellent □ Good □ Poor	□ Excellent □ Good □ Poor
Medical history / issues		
Health comments		
Have you smoked in the last 12 months?	If currently □ Yes □ No smoking, no. per day:	If currently Yes INO smoking, no. per day:
Do you use nicotine containing products?	□ Yes □ No	□ Yes □ No
Private health cover	□ Yes □ No	□ Yes □ No
	Fund name:	Fund name:
How did you hear about us?		
If referred, please let us know who referred you		
Comments		

## **Contact Information**

	Client 1	Client 2
Residential address		
Postal address if different from residential		
Preferred mail method	🗆 Email 🛛 Post	
Document Delivery Format	□ Hard Copy □ CD /USB □ Email	
Home phone		
Home phone	preferred	preferred
Work phone		
work phone	preferred	preferred
Mobile phone		
	preferred	preferred
Work fax		
	preferred	preferred
Home email		
	preferred	preferred
Work email		
	preferred	preferred
Comments		

## Dependants

Name	Relationship	DOB	Financially dependent?
		/ /	🗆 Yes 🗆 No
		(age: )	If yes, until age:
		/ /	🗆 Yes 🗆 No
		(age: )	lf yes, until age:
		/ /	🗆 Yes 🗆 No
		(age: )	lf yes, until age:
Do you expect to continue to financially assist your non-dependent children?	If yes, please provide deta	ils:	
Are you planning to grow your family?	If yes, please provide deta	ils:	
Do any of your dependants suffer from illness or disability?	lf yes, please provide deta	ils:	
Do you have grandchildren?	lf yes, please provide deta requirements):	ils (e.g. names, ages and	estate planning
Do any of your dependants receive youth allowance?	If yes, please provide deta	ils:	
Are of your dependants engaged in full time study?	lf yes, please provide deta	ils:	
Comments			

## Your Employment

□ None □ Not disclosed □ Not	in scope	
	Client 1	Client 2
Occupation		
Are you degree qualified?	🗆 Yes 🗆 No	🗆 Yes 🗆 No
Qualifications		
Have you been recently retrenched?	□ Yes □ No	□ Yes □ No
Is salary sacrifice available?	🗆 Yes 🗆 No	□ Yes □ No
Planned changes to employment or income in the next 12 months?	If yes, please provide details:	lf yes, please provide details:
Have you worked outside of Australia?	□ Yes □ No Country: From: / / to / /	□ Yes □ No Country: From: / / to / /
Comments (e.g. do you expect to continue with your current occupation?)		
Do you have a second occupation? If so, please provide details.		
	Sick Leave: □ Yes □ No If yes: Days Hours	Sick Leave:
Do you have any leave entitlements? If so, please provide details.	Annual Leave:	Annual Leave:

## Social Security

□ None □ Not disclosed	□ Not in scope □ See attached statement	S
	Client 1	Client 2
Are you currently receiving	Centrelink 🛛 DVA	Centrelink DVA
Centrelink benefits?	$\Box$ Overseas pension benefits $\Box$ N/A	$\Box$ Overseas pension benefits $\Box$ N/A
Customer Reference Number (CRN)		
Type of Income Support Payment		
Payment amount (fortnightly)		
Are you claiming the Family Tax Benefit?	🗆 Part A 🛛 Part B	🗆 Part A 🛛 Part B
Amount Received (per annum)		
Are you a Commonwealth Seniors Health Card (CSHC) holder?	□ Yes □ No	□ Yes □ No
Are you a DVA health card holder	DVA Gold Card DVA Orange Card DVA White Card	<ul> <li>DVA Gold Card</li> <li>DVA Orange Card</li> <li>DVA White Card</li> </ul>
	<ul> <li>Ex-Carer Allowance (Child)</li> <li>Health Care Card</li> </ul>	<ul> <li>Ex-Carer Allowance (Child)</li> <li>Health Care Card</li> </ul>
Do you hold any other	Foster Child Health Care Card	Foster Child Health Care Card
concession or health card cards	□ Low Income Health Care Card	□ Low Income Health Care Card
	Pensioner Concession Card	Pensioner Concession Card
	□ Other	□ Other
Details of other entitlements received or cards held:		
	□ Yes □ No	🗆 Yes 🗆 No
	\$	\$
Have you gifted any assets in the last five years?	Date: / /	Date: / /
,	\$	\$
	Date: / /	Date: / /
Comments		

## Tax

	Client 1	Client 2
Tax file number*		
Are you an Australian resident for tax purposes?	🗆 Yes 🗆 No	🗆 Yes 🗆 No
Do you have HECS/HELP debt?	🗆 Yes 🗆 No	□ Yes □ No
Are you claiming the Family Tax Benefit?	🗆 Yes 🗆 No	🗆 Yes 🗆 No
Do you have any overseas tax issues?	If yes, please provide details:	If yes, please provide details:
Are you receiving any overseas income?	If yes, Please provide details:	If yes, Please provide details:
Comments		

#### □ None □ Not disclosed □ Not in scope □ See attached statements

## ESTATE PLANNING

$\Box$ None $\Box$ Not disclosed $\Box$ Not in	scope   See attached statements	
WILL	Client 1	Client 2
Do you have a will?	□ Yes □ No Date: / / /	□ Yes □ No Date: / /
Date last reviewed	/ /	/ /
Location of the Will		
Solicitors Name		
Executors Name		
Do you need to review executors?	🗆 Yes 🗆 No	🗆 Yes 🗆 No
Does your will reflect your current wishes and beneficiaries?		
Will your estate have sufficient liquidity to cover debts and expenses?	□ Yes □ No □ Unsure	□ Yes □ No □ Unsure
Is there sufficient cash to cover the cost of your funeral		
Have you invested in Funeral Bonds or any other pre-paid arrangement?	<ul> <li>Funeral plan</li> <li>Funeral bond</li> <li>No</li> <li>Details:</li> </ul>	<ul> <li>Funeral plan</li> <li>Funeral bond</li> <li>No</li> <li>Details:</li> </ul>
Have you considered all of your assets/liabilities in your Estate Planning arrangements (e.g. shares in businesses, super, debts)?		
Do you have provisions for testamentary trust?	🗆 Yes 🗆 No	🗆 Yes 🗆 No
Would you like to gift a part of your estate to charity?	🗆 Yes 🛛 No	□ Yes □ No
Comments		

Client 1	Client 1 Beneficiaries		Beneficiaries
Name	Relationship	Name	Relationship

POWER of ATTORNEY	Client 1	Client 2	
Do you have a Power of Attorney?	🗆 Yes 🛛 No	🗆 Yes 🛛 No	
Location of Power of Attorney			
Name of Solicitor			
	Enduring	Enduring	
Type of Power of Attorney (tick all applicable)	□ Medical □ Limited	□ Medical □ Limited	
	□ Advanced Care Directive □ Other:	□ Advanced Care Directive □ Other:	
Date last reviewed	/ /	/ /	
Who is your Dower Attorney?	Name:	Name:	
Who is your Power Attorney?	Relationship:	Relationship:	
Who is your alternative Power	Name:	Name:	
Attorney?	Relationship:	Relationship:	

Comments

## OTHER PROFESSIONAL ADVISERS

#### □ None □ Not disclosed □ Not in scope □ See attached statements

	Client 1	Client 2
Solicitor's details		
Name		
Company		
Phone number		
Email		
Address		
Authority to contact	□ Yes	□ Yes
Relationship	□ Excellent □ Good □ Poor	□ Excellent □ Good □ Poor
Comments		
Accountant's details		
Name		
Company		
Phone number		
Email		
Address		
Authority to contact	□ Yes	□ Yes
Relationship	□ Excellent □ Good □ Poor	□ Excellent □ Good □ Poor
Comments		
Other professional advise	ers (e.g. insurance advisers, brokers, other fin	nancial advisers)
Туре		
Name and contact details		
Туре		
Name and contact details		
Туре		
Name and contact details		
Comments		

## STRUCTURES & ENTITIES

#### □ None □ Not disclosed □ Not in scope □ See attached statements

Self-Managed Superannu	ation Fund
Name	
Trustees	
TFN	
Members	
Date of establishment	/ /
Comments	
Company	
Name	
Purpose	
ABN	
Date of incorporation	
Director/s	
Shareholder/s	
Comments	
Trust	
Name	
Purpose	
Trustee Type	□ Corporate □ Individual
Trustee/s	
Beneficiaries	
Comments	
Partnership	
Name	
Purpose	
Partners	
Comments	

## CASH FLOW

Income Summary						
Source of Income	Client 1 (\$ before tax & excluding super)		Client 2 (\$ before tax & excluding super)		Joint (\$ before tax & excluding super)	
Total	\$		\$		\$	
Expenses	Client 1	Tick if tax deductible	Client 2	Tick if tax deductible	Joint	Tick if tax deductible
Total	\$		\$		\$	
Expenditure details						
What is your annual cost o	What is your annual cost of living?					
Do you have a cashflow surplus? If so, approximately how much per month?					\$	
If you have a cashflow surplus, how is this allocated or spent? Please provide details.						
If you have a cashflow defi	cit, how is this being	g funded? Pl	ease provide detail	S.		

#### $\Box$ None $\hfill\square$ Not disclosed $\hfill\square$ Not in scope $\hfill\square$ See attached statements

Planned future significant expenditure (e.g. new car, renovations, overseas trips, etc.)							
What	What Amount When						

	Client 1	Client 2
Do you anticipate any significant changes to your income or expenses in the next 12 months?	If yes, please provide details:	lf yes, please provide details:
Are you expecting to receive any lump-sum payments in the next 12 months (e.g. inheritance, sale of assets, etc.)?	If yes, please provide details:	If yes, please provide details:
How much money would you like to set aside in a readily accessible investment or cash to meet emergencies and unplanned expenses?		
Comments		

## ABOUT YOUR FINANCIAL POSITION

	Client 1	Client 2
At what age would you like to retire?		
What is your desired retirement income (p.a.)?		
What are your past experiences with investing, if any?		
Are there any types of investments you would like to include or avoid in your portfolio (e.g. for ethical reasons)?		
How long before you think you will need to access your investments?	<ul> <li>Less than two years</li> <li>Between two and five years</li> <li>Between five and seven years</li> <li>Greater than seven years</li> </ul>	<ul> <li>Less than two years</li> <li>Between two and five years</li> <li>Between five and seven years</li> <li>Greater than seven years</li> </ul>
When selecting a platform, what is more important to you, cost or features?	□ Cost □ Quality of features	□ Cost □ Quality of features
How do you intend to fund your retirement?		
What measures are you prepared to take in the event you fall short of your retirement goals?		

## **ASSETS & LIABILITIES**

#### Lifestyle Assets

□ None □ Not disclosed □ Not in scope □ See attached statements

Description	Owner	Split %	Current Vale	Purchase Price	Purchase Date	Linked to loan
Primary Residence					/ /	□ Yes □ No
House Contents					/ /	
Car					/ /	□ Yes □ No
					/ /	□ Yes □ No
					/ /	□ Yes □ No

### Investment Assets (Non-Super)

Portfolio investments					
Description	Units	Total cost	Market Value		
Grand Total					

## Superannuation Details

Client 1	Fund 1	Fund 2	Fund 3	Fund 4
Fund name				
Member number				
Туре	□ Accumulation		□ Accumulation	
	Defined Benefit	□ Defined benefit	□ Defined benefit	□ Defined benefit
lf defined benefit: Super salary Multiple				
Retirement age				
Balance Taxed:	\$	\$	\$	\$
Untaxed: Tax free:	\$	\$	\$	\$
	\$	\$	\$	\$
Date of balance	/ /	/ /	/ /	/ /
Date fund commenced	/ /	/ /	/ /	/ /
Eligible service date	/ /	/ /	/ /	/ /
Death nomination in place	<ul> <li>Binding</li> <li>Non-binding</li> <li>None</li> </ul>	□ Binding □ Non-binding □ None	□ Binding □ Non-binding □ None	□ Binding □ Non-binding □ None
Super Contribution Guarantee amount				
Other concessional contributions				
Non-concessional contributions				
Insurance cover	\$	\$	¢	¢
Life: TPD	\$	⊅ \$	\$ \$	\$ \$
IP	\$	\$	\$	\$
Insurance premiums:				
<b>F</b>				
Fees payable: Management	\$	\$	\$	\$
Administration Member fees	\$	\$	\$	\$
WCHIDEI IEES	\$	\$	\$	\$

Client 2	Fund 1	Fund 2	Fund 3	Fund 4
Fund name				
Member number				
Tupo	□ Accumulation	□ Accumulation	□ Accumulation	□ Accumulation
Туре	Defined benefit	Defined benefit	Defined benefit	Defined benefit
If defined benefit:				
Super salary				
Multiple				
Retirement age				
Balance Taxed:	\$	\$	\$	\$
Untaxed:	\$	\$	\$	\$
Tax free:	\$	\$	\$	\$
Date of balance	/ /	/ /	/ /	/ /
Date fund commenced	/ /	/ /	/ /	/ /
Eligible service date	/ /	/ /	/ /	/ /
	Binding	□ Binding	□ Binding	□ Binding
Death nomination in place	□ Non-binding	□ Non-binding	□ Non-binding	Non-binding
pidee	□ None	□ None	□ None	□ None
Super Contribution	\$	\$	\$	\$
Guarantee amount				
Other concessional contributions	\$	\$	\$	\$
Non-concessional	\$	\$	\$	\$
contributions				
Insurance cover				
Life:	\$	\$	\$	\$
TPD	\$	\$	\$	\$
IP	\$	\$	\$	\$
Insurance premiums:	\$	\$	\$	\$
Fees payable:				
Management	\$	\$	\$	\$
Administration	\$	\$	\$	\$
Member fees	\$	\$	\$	\$

## **Pension Details**

Client 1	Fund 1	Fund 2	Fund 3	Fund 4
Fund name				
Member number				
Owner				
	□ Account based	□ Account based	□ Account based	□ Account based
Туре	□ Term allocated	□ Term allocated	□ Term allocated	□ Term allocated
	□ TTR	□ TTR	□ TTR	□ TTR
Balance	\$	\$ ¢	\$	\$
Taxable Tax-free	\$ \$	\$ \$	\$ \$	\$ \$
	\$	\$	\$	\$
Income payment	🗆 Min 🗆 Max			
	Set amount	Set amount	Set amount	Set amount
Payment frequency				
Fees payable:				
Management	\$	\$	\$	\$
Administration	\$	\$	\$	\$
Member fees	\$	\$	\$	\$
Reversionary to Spouse	🗆 Yes 🗆 No			
Client 2	Fund 1	Fund 2	Fund 3	Fund 4
Fund name				
Member number				
Owner				
	□ Account based	□ Account based	□ Account based	□ Account based
Туре	□ Term allocated	□ Term allocated	□ Term allocated	□ Term allocated
	□ TTR	□ TTR	□ TTR	□ TTR
Balance	\$	\$	\$	\$
Taxable Tax-free	\$ \$	\$ \$	\$ \$	\$ \$
	\$	\$	\$	\$
Income payment	□ Min □ Max	Min □ Max	Min □ Max	Min □ Max
	Set amount	Set amount	Set amount	Set amount
Payment frequency				
Fees payable:				
1 9 7 7				

Management	\$	\$	\$	\$
Administration	\$	\$	\$	\$
Member fees	\$	\$	\$	\$
Reversionary to Spouse	🗆 Yes 🗆 No			

#### Liabilities

Liability	Borrower	Description	Establishment date	Outstanding Balance	Interest Rate(p.a.)	Fixed / variable	Repayments Frequency	/ Repayment Type	Tax deductible Interest
			/ /	\$	%		\$		<b>ΔΥ</b> ΔΝ
			/ /	\$	%		\$		<b>ΔΥ</b> ΔΝ
			/ /	\$	%		\$		
Total				\$0			\$	р/	
Comments									

□ None □ Not disclosed □ Not in scope □ See attached statements

### Net Worth

Total assets	\$
Plus, total retirement assets	\$
Less total liabilities	\$
Net worth	\$

## YOUR PERSONAL INSURANCE

#### □ None □ Not disclosed □ Not in scope □ See attached statements

Life, TPD and Trauma								
	Policy		Super/ non-		Cover details			
Insurer and plan name	number	Owner	super	Life insured	Туре	Amount	Benefit period	Premium
						\$		\$
						\$		\$
						\$		\$
						\$		\$
						\$		\$
Income Protection								
	Policy		Super/ non-			Cover details		
Insurer and plan name	number	Owner	super	Life insured	Туре	Amount	Benefit period	Premium
						\$		\$
						\$		\$
						\$		\$
Have you had or do you understand what a term life insurance policy is?								

#### **General Insurance**

(E.g. home, car, health)

Insurer and plan name	Policy number	Owner	Cove	Premium	
		Owner	Туре	Level	riennum
					\$
					\$
					\$
					\$

### **Client Declaration**

<u>\_\_\_\_</u>

- We acknowledge that we have been given a Financial Services Guide and Adviser Profile by the adviser who will prepare our Statement of Advice.
- We hereby declare that the information contained in this form is true and correct to the best of our knowledge. My financial adviser has explained to me the information necessary to assess my circumstances and provide advice in respect to my objectives. We are not aware of any other information that we have failed to disclose to the person to whom this form has been given which would be relevant to the preparing of our Statement of Advice.
- We give our permission for this information to be used for the preparation of my financial plan and we understand that the investment recommendations will be based solely on the information supplied in this form and any supporting documents provided.
- > We understand that if the information contained in this form relating to our relevant circumstances is, or becomes incomplete or inaccurate, then the advice contained in the Statement of Advice may not be appropriate for us, and that, before acting on the advice, we need to consider the appropriateness of the advice, taking into account our objectives, financial situation and needs.
- We understand that our Tax File Number(s) is/are collected and stored as they may be requested by financial institutions for purposes related to our superannuation and/or investments. If we have provided our Tax File Number(s), we authorise my financial adviser or another representative of Company Name to provide, acting on our behalf, our Tax File Number when requested for these purposes (unless I have notified my financial adviser in writing otherwise, either in relation to a particular instance or generally).
- We understand that in the interest of efficient and accurate record keeping Company Name may record our discussions from time to time and will retain any such recordings on file.
- We agree to pay my financial adviser a Statement of Advice plan preparation fee of \$XXX including GST.

Name	Signed	Date
ıt 2		
Name	Signed	Date
ser		
Name	Signed	Date

### Adviser Appointment and Authority to Collect Information Form

\_\_\_\_/ \_\_\_\_/ \_\_\_\_

To Whom It May Concern

I hereby appoint AdviserName, (Authorised Representative No. ) of Company Name (Corporate Authorised Representative No. ), an Authorised Representative of Lifespan Financial Planning (AFS License No.229892 ), as our financial adviser for the following policies/accounts:

Client name	Fund manager/insurer	Policy/account number

I authorise AdviserName, or the designated staff members (as listed below) of Company Name, to request such information regarding our financial affairs as they believe necessary, including all entities in which I have an interest. Please provide such information upon request by them.

I give permission for Lifespan Financial Planning to hold whatever personal information they determine is needed for them to assist with my financial affairs.

From the date of this appointment, any remuneration payable to Lifespan Financial Planning in respect of our investments should be paid to Lifespan Financial Planning with our authority.

Please accept a photocopy or facsimile copy of this letter as evidence of this authority, as the original letter is to remain on our file at Lifespan Financial Planning.

This authority remains in force until withdrawn in writing by us.

Designated staff members		Email address			
Client 1	Client 2				-
Signature:	Signature:				_
DOB:	DOB:				_
Address:					_
The Adviser accepts the appointment made, a	and authority g	given, under this letter			
Adviser					
Name:	Signature:		Date:	/ /	-

### Professional Adviser Authority Form

To:	
Provider name:	
Client 1 name:	Date of birth:
Client 2 name:	Date of birth:
Address:	

To whom it may concern, we authorise you to provide representatives of the business named below with any information and documentation they require regarding our financial affairs as they believe necessary, and for the business to hold whatever personal information they determine is needed for them to assist with our financial affairs. Likewise, we also authorise the representatives of the business below to provide you with any information they deem relevant and which may impact on any decisions you make regarding our financial affairs, including but not limited to, our insurance, superannuation and investments and tax affairs.

For the purposes of the Privacy Act 1988 (Cth), we consent to the disclosures contemplated in this letter.

This authority shall remain in force until such time as it is revoked by us.

We are aware of the provisions of the Privacy Act and release both you and the business below and each of your representatives from those provisions in respect of information provided and exchanged between you.

Please accept this facsimile copy/photocopy as authority, as the original will stay on file at the address shown below. Yours faithfully,

Name	Signature(s)	Date
Adviser name		
Business name		
Business address		
Phone		
Email		